

KE Kortman Electric Inc.

est. 1983

Celebrating **25** Years
of Excellence

QUARTERLY NEWSLETTER • APRIL 2008

www.kortmaninc.com

CURRENT PROJECTS



**GOODYEAR SPRING TRAINING
DEVELOPMENT COMPLEX**
BARTON MALOW



ALOFT HOTEL
CB & E



NAU DINING HALL EXPANSION
KINNEY CONSTRUCTION

WELCOME TO KORTMAN ELECTRIC

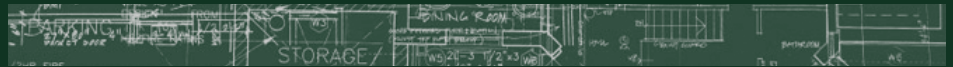
KEI would like to welcome its newest team members.....

Mike Fair
Project Manager

Lee Harkins
Project Manager Assistant

Joel Jaramillo
Warehouse Assistant

“Welcome Aboard”!



LETTER FROM THE CEO

Anniversaries are important dates to remember, especially when they involve your spouse! Just minutes before I married my bride, two pieces of advice were given to me.... “you can be happily married, or unhappily married....but you WILL stay married” and “always, always, always remember your anniversary”. It would have been nice to cover these things in the pre-marital counseling.....not dressed in my tux listening to the wedding march!

Anniversaries mark us for a lifetime. Celebrations of your first date, graduation, new job, wedding, birthday.....and then difficult memories of broken dreams, lost loved ones, Sept 11, and more. Each day is measured exactly the same, yet life seems so fast. One thing for sure, anniversaries will come, and everyday someone is celebrating one. Be sure not to miss them....smile and remember why it's important to you.

March 1st begins our 26th year in business. We've journeyed with several of our staff for over ten years, a few over fifteen years, and a small handful have been over twenty years together! It's remarkable to look back, and to see how much we've experienced and learned over these years, and how eager we are to accomplish even more. The relationships that were formed along the way have impacted us for a lifetime, and for that we are thankful.

We look forward to marking new anniversaries together.

Thanks for reading.....

Ken Kortman
President/CEO



INTEGRITY • EXCELLENCE • CRAFTSMANSHIP • ACCOUNTABILITY • COMMUNICATION

FIELD OPERATIONS - KORTMAN PRIDE

In the past 18 months Kortman Electric has expended a great deal of time and energy towards the implementation of a vertical Project Management System. This new approach has allowed us to put into place the necessary personnel and procedures to manage each of our Construction Projects more effectively.

Our departmental staff consists of employees with the experience and knowledge-base capable of providing our clients with a high quality planning approach to the management of their projects. Innovative thinking, astute risk identification and strong communication skills are the tools employed while building projects with our clients.

Each of our Project Managers has working alongside him a Project Manager Assistant. We believe that the combination of a Project Manager and Project Manager Assistant further strengthens our commitment to deliver to our clients a construction experience superior to that of our industry peers.

Our Foremen, Journeymen, and Apprentices (the heart and soul of Field Operations) are the best in their field. We count ourselves fortunate to have them working on our team. Kortman Electric has dedicated a full time Labor Manager to monitor the skill sets of each of our craftsmen. Training opportunities are continuously made available to our personnel in order to allow for maximum growth and development.

In addition to the many years of experience each of our personnel bring to the projects assigned; Field Operations performs with a genuine enthusiasm towards managing the projects in adherence to the Kortman Electric Core Value System.

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These are words not used as punch-lines by Field Operations; rather, they are in fact, the very fiber of what drives each decision made on any given day in relation to any situation.

KEI - REACHING THE COMMUNITY

In October of 2007, Kortman Electric hosted an evening celebrating twenty-five years of service in Arizona. During the course of the evening we honored our staff in the administration and project management divisions. We also had the privilege of acknowledging three different organizations that have impacted our community in tremendous ways.

Mike Sanfratello, the Arizona Director of Fellowship of Christian Athletes (FCA), represented his organization and spoke of the impact that FCA was having with kids on high school campuses. One of the largest FCA events which Kortman Electric sponsors is the annual FCA Fiesta Bowl Breakfast. Kortman Electric has

committed to support one hundred kids the opportunity to listen to the represented Fiesta Bowl team players that had been impacted by FCA.

Chief Michael White of the City of Surprise Fire Department spoke to us about the fast growing community in Surprise. The Fire Department is actively involved in the Surprise Smoke Detector Program providing and installing smoke detectors to their residents who can't afford them. Chief White shared with us the personal loss of one of his own family members because of the lack of a detector in the home.

Chief Daniel Hughes represented the Police Department for the City of

KEI EMPLOYEE SPOTLIGHT

"Marathon Man"

In November of 07 I asked Eduard Sokolovich (Project Manager) "Have you been losing weight?" "You look different!" His response was "I'm in training." Ed spent (19) weeks training for the annual PF Changs Rock-N-Roll Marathon. On January 13th, Ed and his wife Izabella, and 34,000 other runners, started the 26.2 mile run with great excitement. Averaging between 10 and 15 minute miles, Ed finished the marathon in 4:48:47. Placing in the top 4000 and in 410th place for his division is a great accomplishment. Since the race Ed has continued training and has competed in a 1/2 marathon, a mini triathlon and at 42 years of age shows no signs of quitting soon.

"WAY TO GO ED!"

Surprise. He thanked Kortman Electric for the impressive new 94,000 square foot public safety headquarters shared by both the Police and Fire Departments. Chief Hughes represented the 100 Club, an organization providing support to families within the police and fire departments that have lost family members in the line of service or in the military.

Each organization honored was presented a letter of acknowledgement, a gift of appreciation and a financial contribution from Kortman Electric to help support their organizations and the charities they represented.