

LETTER FROM THE CEO

A few days ago I was sitting at the team dinner, lost in thought on what it would have been like to play high school football with my sons. Remembering how I lived for Friday nights, I was amused by the buzz of conversations and the anticipation to get on the field. Sarcastic remarks, chest bumping, jabs and punches, bets and threats.... the adrenaline was high! I have to admit.....I was jealous.

Relegated to watch, I took my seat in the stands, sulking in my age, and noticeably aware that these young men are bigger, and better trained. Four quarters went fast, and the brief conversation after the game with my son was a father's dream. I watched as he walked with helmet in hand to the locker room, knowing that someday he too will look back to lifelong friends, teammates, and coaches.

Business in this economy is a lot like football. With a desire to survive, we find the battle to be fierce and unrelenting at times. The competition for projects is at an all time high, leaving no stones unturned when it comes to winning those opportunities. Expectations are high, and the threat of losing can be ominous and paralyzing. This is when leaders in football, and in business, must rise to set direction...for today...and for tomorrow.

Many who I entrust as lifelong friends are right here at KEI. Others are the clients and owners we've had the opportunity to work for the last 27 years. And others are the great competitors we battled against over the years. These are the men and women that I enjoy "walking to the locker room" with, knowing we made difference in our community.

Thanks for reading.....

Ken Kortman
President/CEO

KEI SERVICE DEPARTMENT

Kortman Electric's Service Department is another facet that we have to better serve our existing clients and future clients. Having a knowledgeable service staff and network of trades enables us to provide an extensive range of electrical, construction and communication services. Listed below are some of our most sought after services that the KEI Service Department can provide:

- Commercial, Industrial and Residential service calls and maintenance
- 24/7 emergency service
- Troubleshooting including underground locations
- Maintenance contracts
- Service upgrades
- In house design build turn key installations
- Generator and UPS installation
- Motor controls
- Sustainability Development to include:
 - Commercial solar designs and installations
 - Lighting retrofits
- Testing services including:
 - Thermal imaging scans
 - Data logging and load studies
 - Meggar insulation testing
 - Power quality
- Full compliment of residential services including panel upgrades, fan installs, new outlets, circuits and data lines, remodeling, pool and spa circuits, breaker and fuse replacements, indoor/outdoor lighting and fluorescent ballasts.

For more information regarding the services KEI can provide feel free to contact the Service Department at 602-256-6103.

PROJECT HIGHLIGHT

In August of 2009 Kortman Electric completed a three and a half year long group of projects with D.L. Withers and the City of Surprise. Using the **CMAR** process and a **Design Assist** approach, KEI worked alongside D.L. Withers, Architekton and Henderson Engineers to design and build what will be a landmark for the City of Surprise for years to come. Weekly coordination meetings were held throughout the duration of the project in order to stay on schedule and within budget.

The first phase was the Public Safety Building. This 94,000 square foot facility houses the headquarters for the Police and Fire Departments as well as the Municipal Courts. This impressive structure features:

- Indoor shooting range
- Emergency Operations Center
- 911 Dispatch Center
- Courtrooms
- PD Headquarters
- FD Headquarters
- Training Amphitheater
- Central Plant
- Broadcast Studio
- Adult & Juvenile Detention



The site work for the Public Safety Building also included two Streetscapes with landscape lighting and power pedestals to be used for tradeshow and other outdoor events.

The second phase was the construction of a new City Hall. With its natural stone elements and view of the White Tank Mountains, this 150,000 square foot building is the City's crown jewel. Features include:

- 400 space parking garage
- Administration offices
- Mayoral offices
- Council chambers
- Four story Atrium
- Programmable Lighting Controls
- Café



The City Hall complex also includes a 24,000 square foot building used by the Rio Salado College's West Valley Community.

The City's buildings are located at 16000 N. Civic Center Plaza in Surprise Arizona.

